



HISTORY OF THE MICHIGAN TOWING ASSOCIATION

The Michigan Towing Association is the oldest association of wrecker companies in the United States, with its genesis occurring in 1941. It was incorporated in the mid 50's and has continued to be one of the leading towing organizations in the United States.

The Michigan Towing Association is composed of over 160 companies specializing in the towing industry. Ninety (90%) percent of our members are towing companies engaged in the daily transportation of wrecked and disabled vehicles over the highways. Membership also includes specialized carriers who transport only test and exotic vehicles. Manufacturers, dealers and suppliers associated with the industry make up the balance of our members.

The Association's members are located throughout the State of Michigan.

Originally, the Association was composed of companies regulated by the Michigan Public Service Commission. Over the past ten (10) years, the Association has broadened its base to include both regulated and non-regulated carriers.

The Association meets eight (8) times a year at various cities throughout the state.

The Michigan Towing Association has gathered together to use its strength in numbers to work with the Michigan Legislature and with the Michigan State Police to improve wrecker operations throughout Michigan. Our legislative committee usually has two or three matters they are working on with various legislators to direct their attention to matters that benefit the industry.

Several times a year, the Association sponsors seminars and training meetings to acquaint its members with changes in the laws and operations. We have sponsored light duty training schools, heavy duty training schools, and hazardous materials schools, among others. These programs are repeated periodically for the benefit of new members and new entrants into the industry.

The Association is still actively involved in matters before the Michigan Public Service Commission pertaining to the regulated operations of towing companies in Michigan. These include being involved in applications for authority, tariff matters, and other regulatory filings.

The Michigan Towing Association, the founder of towing organizations, strives to continue its service to the industry and to the public.

BENEFITS OF THE MICHIGAN TOWING ASSOCIATION

- The Michigan Towing Association (MTA), organized in 1941, is the oldest towing association in America.
- There are more than 160 member companies.
- The MTA supports towing operations in the state of Michigan by dealing with issues that affect towing, educating its members, and sponsoring legislation to support and better the towing industry.
- The Association meets on the second Wednesday of each month except in August and October. Meetings are held at a different locations throughout the state each month.
- The MTA employs a lobbyist, Bill Zaagman of Governmental Consultant Services, Inc., who facilitates legislation that supports and betters the towing industry.
- You should be a member of the MTA.
- The Executive Director of the MTA is lawyer, David E. Jerome, an experienced transportation lawyer.
- The MTA works to improve the industry supporting legislation that benefits the towing company. Some examples are:
 - Move Over Law amended to apply to towing.
 - Total revision of the Abandoned Car Law to allow recovery against the registered owner replacing recovery being limited to the value of the scrapped vehicle.
 - Obtained special permits to allow transportation of over-length, over-width vehicles, if the tow truck is legal and the vehicle it is towing is legal. An annual permit costs \$200.00.
 - Eliminates 25-mile restriction on special permitted movements for single vehicles.
 - Eliminates safe harbor requirement on combination special permit vehicles.
 - Provides for standardized wrecker plate of \$200.00, reducing cost of a wrecker plate when based upon GVW by hundreds of dollars.
 - Monitors and keeps the industry abreast of legislation that may affect towing operations.

- Negotiate with the Michigan Department of Revenue and obtained a rebate in diesel fuel tax for MTA members only.
 - Negotiation process involved more than \$20,000.00 paid to test and determine what portion of diesel fuel is involved in non-road work.
- Works with Michigan State Police to influence State Police policies regarding towing – Executive Order 124 and its amendments.
- Works with Secretary of State on lien laws and abandoned car processing, including creation of TR52 forms.
- Works with local governmental officials on local ordinances, rotation and contract compliance.
- Issues a newsletter/minutes of the meetings ten times a year to keep members who can not attend the meetings apprised.
- Monthly meetings monitor the Michigan Public Service Commission and advise members of the application of new laws and enforcements.
- Support litigation that has resulted in significant strides relative to towing.
 - Damage done by the towing company while in the process of loading, unloading or transporting is subject to the no-fault law, limiting a tower's liability to the deductible or \$500.00, whichever is less, providing that a contract/implied contract between a vehicle owner and a towing company is superseded by the no-fault law limiting liability to the deductible or \$500.00, whichever is less.
 - Providing legal precedents showing that the registered owner is responsible for the towing and storage fees on a police hold, even if not at fault, even if hold is over a year.
 - Police impounds – registered owner responsible.
- Provides education information on the Federal Motor Carrier Safety Administration/Authorities/hours of service/employment laws.
- Provides and explains exemptions for MPSC carriers who also hold Federal Motor Carrier authority.
- Advises members of all matters of national issues.
- MTA is your organization.
- The MTA serves as your governmental liaison.
- Provides a liaison with the Towing and Recovery Association of America.

- Clearinghouse – towing complaints.
- Your representative in local, state, and national issues.
- The MTA's strength is in its members.
 - Provides a network base where towing companies get to know other towing companies.
 - Exchange of ideas.
 - Special updates on towing vehicles.
 - One member stated the meetings are the most important because you get to know the people, you learn the information first-hand as opposed to just by the minutes, and you exchange ideas.
 - Demonstration on costs to determine your cost to tow.
 - Slide presentation of how to photograph and preserve evidence to support your bill and the work that you did.
 - Explanation of how to write your bill to eliminate questions.
 - Associated with collection agency that assists members in collecting bad accounts.
 - Affiliated with Tow Partners providing discounts on equipment and materials.
 - Provides affiliations for buying in mass – tires.

This is to name just a few.

MICHIGAN TOWING ASSOCIATION

436 N. Center St.
P.O. Box 220
Northville, MI 48167-0220
248/348-4433
www.michtow.com

APPLICATION FOR MEMBERSHIP

COMPANY NAME: _____

PRINCIPAL/OWNER'S NAME: _____

MAILING ADDRESS: _____

CITY, STATE, ZIP: _____

TELEPHONE: _____ FAX NUMBER: _____

E-MAIL: _____

WEBSITE: _____

BUSINESS ENTITY: Corporation
 Partnership
 Sole Proprietor

TYPE OF BUSINESS: Gas Station
 Garage
 Auto Towing
 Other

GENERAL INFORMATION

HOW LONG HAS BUSINESS BEEN ESTABLISHED? _____

WHAT ARE YOUR NORMAL BUSINESS HOURS? _____

DO YOU HAVE A STORAGE YARD? Yes No

IF YES, WHAT CAPACITY? _____

EQUIPMENT AND OPERATIONAL INFORMATION

NUMBER OF VEHICLES? _____

TYPE OF VEHICLES (I.E. ONE TON, FLAT BEDS, HEAVY DUTY, OTHER): _____

MODEL, YEAR, MAKE, ANY SPECIAL FEATURES OF VEHICLES: _____

2-WAY RADIO? Yes No

DESCRIBE ANY COMMUNICATIONS OTHER THAN 2-WAY RADIO: _____

DO YOU HAVE INSURANCE? Yes No

IF YES, PLEASE STATE WHAT TYPE, POLICY LIMITS AND NAME OF INSURANCE CARRIER:

PERMITS AND LICENSES HELD

TYPE: _____

ISSUED BY: _____

DATE ISSUED: _____

BUSINESS REFERENCES

NAME: _____

ADDRESS: _____

CITY, STATE, ZIP: _____

TELEPHONE: _____

NAME: _____

ADDRESS: _____

CITY, STATE, ZIP: _____

TELEPHONE: _____

YOU MUST ENCLOSE (1) APPLICATION FOR MEMBERSHIP; (2) PHOTOS OF YOUR PLACE OF BUSINESS, EQUIPMENT AND STORAGE YARD; AND (3) A CHECK MADE PAYABLE TO THE MICHIGAN TOWING ASSOCIATION IN THE AMOUNT OF \$350.00, OF WHICH \$200.00 IS TAX DEDUCTIBLE.

SPONSORED BY: _____

APPLICANT'S SIGNATURE: _____

APPLYING FOR: CLASS I MEMBERSHIP CLASS II MEMBERSHIP

TO QUALIFY FOR CLASS I MEMBERSHIP, THE APPLICANT MUST OWN AND OPERATE A GAS STATION, SERVICE STATION OR TOWING BUSINESS. CLASS I MEMBERS DO NOT NEED TO HOLD AN "L" LICENSE. TO QUALIFY FOR CLASS II MEMBERSHIP, THE APPLICANT MUST BE A DISTRIBUTOR OR COMPANY INVOLVED IN A TOWING OR TOWING RELATED BUSINESS.

IF YOU HAVE ANY QUESTIONS, PLEASE CONTACT THE MEMBERSHIP CHAIRMAN, SCOTT SNUVERINK AT 734/761-5696.